

# PHS Washrooms Case Study

## Bay House School and Sixth Form, Hampshire

Bay House School and Sixth Form in Gosport, Hampshire, has developed a fantastic relationship with PHS and their Account Manager, Andrew Pratt.

The school had been experiencing a wide range of issues which needed resolving, from urinal malodour to the misuse of sanitary disposal units, and they were also looking to upgrade their old units and reduce their water and energy usage. As a result, numerous PHS products have now been installed into every washroom, including our Flush-wiser® water management system and Autosan cistern sanitiser. Not only have these overcome the previous issues experienced, in turn the products are now saving the school money from increased efficiency.

Mr Reg Pay, Estates Manager, is delighted with the products, in particular the Airforce hand dryer. He has had many compliments from both staff and pupils who think the hand dryers are extremely efficient as they dry hands quickly - at just 4.58 kWh\*, Airforce is one of the most energy efficient hand dryers around, drying hands in less than 15 seconds.

Value was a deciding factor for Mr Pay and with the rates that PHS could offer, along with the excellent products and service provided, Bay House School are thrilled with the results.

\*Rating per 1,000 drying operations of 15 seconds each = 4.58kWh

### PHS products installed at Bay House School:

- 49 Flush-wiser® WC flush controls
- 13 Flow-saver® water management systems
- 18 Eco-shields™
- 53 Flush-actives®
- 87 liner sanitary disposal units
- 87 sanitary bag dispensers
- 18 Airforce™ hand dryers
- 31 Airscent Burst air fragrancing units
- 19 Autosan cistern sanitisers
- 11 slimline vending machines
- 1 swabs bin & dressings disposal unit



#### Before installing PHS products:

- ✗ Paper towels were used which created untidy washrooms and were not cost effective
- ✗ Concerns over water and energy usage, maintenance of urinals and malodours from busy male washrooms
- ✗ Odour and hygiene concerns within the female cubicles along with mis-use of sanitary disposal units (SDUs)

#### After installing PHS products:

- ✓ Hand dryers are much more sustainable - they are saving energy and reducing costs greatly
- ✓ Substantial water savings since installing the Flush-wisers and the Eco-shields have eliminated urinal smells
- ✓ The sanitary bag dispensers have created a much more hygienic environment, reduced odour issues and promoted correct use of SDUs

*"We are very impressed with PHS and the quality of the products and services that Andrew has been able to provide us with. We are not only confident that PHS can deliver but have also seen great water and energy saving benefits since installing the products"* Mr Reg Pay, Estates Manager, Bay House School

